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




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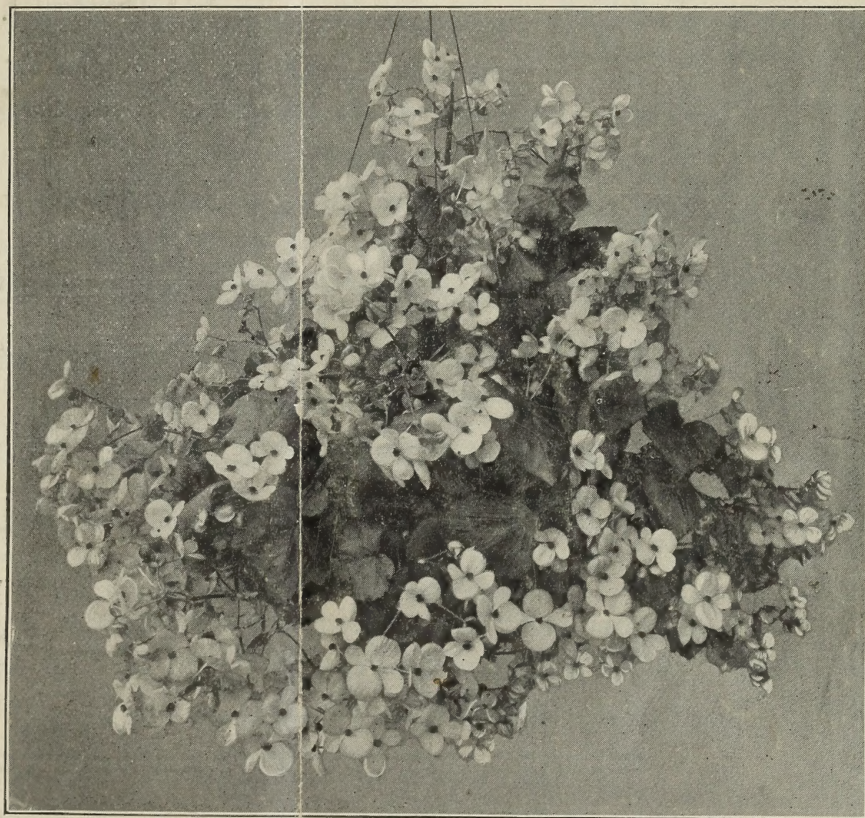
**COTTAGE  
GARDENS**

**Queens  New York**

Long Distance  
Telephone

91B Queens

**Fall  
Trade  
List**



Begonia Gloire de Lorraine in a Hanging Basket

WHOLESALE GROWERS OF

September  
1901

**Florists' Specialties and  
Novelties**



# How Shall We Ship Your Goods?

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**B**E sure and send name of which Express Company you wish to handle your shipments. The American, the Adams, the Boston Dispatch, the Long Island, the National, the United States and the Wells Fargo Express Companies all handle express matter direct from our greenhouses at New York City rates. ∴ ∴ ∴ ∴ ∴ ∴

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**Let Us Know if Your Shipments are  
not Properly Billed**

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## NOTICE AS TO PAST DUE ACCOUNTS

All accounts will be subject to sight draft at expiration of 60 days from date of shipment of goods.

Interest will be charged on all accounts past due at the rate of 6 per cent. per annum. ∴ ∴

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A DISCOUNT of 5 per cent. will be allowed on all orders where cash is sent with the order. ∴ ∴

Take notice that this discount will positively not be allowed unless cash accompanies the order. ∴

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# TERMS.

**This List Cancels all Previous Quotations**

**Terms of Sale.** 25 or more of one sort will be sold at the 100 rate and 250 or more at the 1000 rate, except when otherwise noted. Prices subject to change without notice.

**Credit.** 60 days will be given to customers of approved credit, 3 per cent. discount for cash within 15 days from date of invoice, or 5 per cent. discount for cash with order.

**No accounts opened for less than \$10.00,** and orders for less than \$10.00 must be accompanied by remittance to cover same unless party has a regular account. All accounts subject to sight draft after 60 days. Interest will be charged on all accounts past due.

**Orders** from new customers must be accompanied by remittance or satisfactory reference.

**Remittances** may be made by P. O. Money Order or Express Money Order on Queens, N. Y., Draft, Check or Registered Letter. Add 10 cents to personal checks for collection.

**C. O. D. Orders** must be accompanied by one-half the amount of the order.

**Warranty.** We warrant all plants or cuttings that are grown by us to be true to name, and to be in healthy growing condition when delivered to express company, and we will cheerfully replace any stock not fulfilling these conditions; but we do not warrant any plants of any description to remain free from disease of any kind after they have passed from our care, nor do we assume any responsibility whatever regarding the purchaser's success in cultivating the plants, and orders will be filled by us only upon above conditions.

**Novelties** sent out by other growers will be delivered as sent out by introducers, and subject to introducers' conditions only.

**All claims** must be made **immediately upon receipt of goods.** Later claims will not be considered. Where loss occurs through our fault we will take pleasure in correcting it, but we cannot be held responsible for damages occurring in transit.

**The National, Boston Despatch, United States, American, Adams, Wells Fargo and Long Island Express Companies** handle all our express matter direct from our greenhouses at New York City **Rate.** **Plants Packed in Closed Boxes** are billed at 20 per cent. less than Merchandise Rates; for example, when the general rate is \$1.00 per 100 lbs., the rate on plants is 80 cents per 100 lbs.

**Packing** is done by experienced men, and plants and bulbs will carry safely to all points when shipped by express.

**Don't Forget** to write your name, **Post Office** and **Express Office** address, and plainly state **which Express Company** you prefer to handle your consignments.

**We Prefer not to send any Plants by Mail** unless the party ordering has no convenient express office.

**These Quotations** are made subject to crop failures and to goods being unsold upon receipt of order.

**Send Your Orders Early.** Don't wait until the last of the season when stocks are broken.

**THE COTTAGE GARDENS,**

C. W. WARD, Manager.

**Queens, New York.**

**Long Distance Telephone, 91B Queens.**

**Remember, you can save 5 per cent. on all your purchases by sending cash with your order.**



# Begonia Gloire de Lorraine.

The Best Blooming Plant in Existence for Christmas Sales.

Grown in pots, pans or baskets, it forms shapely plants 12 to 18 inches high and of equal diameter, which are covered with a mass of delicate clear pink flowers, so as to almost completely mask the foliage. A quick seller that gives perfect satisfaction when rightly handled.

Success in growing this plant depends upon starting with perfectly healthy stock. Realizing the importance of this fact, we have paid particular attention to growing our stock in perfect health rather than growing an enormous quantity of young plants. While we have a large quantity of stock plants, we shall not have as many young plants to offer as if we propagated everything closely.

We have ready for immediate delivery a fine stock of healthy plants from 2-inch pots; also a limited quantity of strong, vigorous plants from 3-inch pots. All are in extra good health and can be grown on by almost any florist who understands the ordinary care of Begonias. There is no better stock on the market, and we doubt if there is any stock offered that has received the care in growing and propagating that we have given our plants.

The stock now ready will make fine specimens in 5 and 6-inch pots for Christmas sales, and the September delivery stock will make good specimens in 5-inch pots that will retail at \$2.50 and upwards.

As our offering will be limited, it will be advisable for our customers to place orders early, in which case we can ship stock at the proper time for shifting.

We grew 4000 of this magnificent plant last season, and sold out clean at wholesale prices ranging from 75 cts. for good 4-inch pot stuff, to \$2.00 and \$3.00 each for 5 and 6-inch pots, and \$3.00 to \$5.00 and \$6.00 each for large pans and hanging baskets, and were entirely unable to fill all our orders.

Growers of this plant have made the mistake of growing it in too much shade and at too high a temperature, so that when it was first used as a decorative plant it suffered severely from the change in

temperature. Under more rational treatment the past season it stood up well upon the New York market and was used for a number of the most prominent social functions; notably at the reception of W. C. Whitney, Esq., and at the Vanderbilt-French wedding in Newport, the plants for both of these events having been furnished from our stock. Its general requirements are a soil composed of well-rotted sod and leaf mold, and a moderately dry atmosphere, with an abundance of ventilation. The temperature should not exceed 70 degrees, the night temperature ranging between 56 and 60. When properly hardened down the plants easily stand 50 degrees night temperature.

## Prices of Begonia Gloire de Lorraine.

Fine plants from 2-inch pots, well established, \$15.00 per 100; \$140.00 per 1000.

Fine strong plants from 3-inch pots, \$25.00 per 100

Extra fine strong plants from 3½-inch pots, for late September and October delivery, ready to shift into 4½ to 5½-inch pots, \$4.50 per doz.; \$35.00 per 100.



BEGONIA GLOIRE DE LORRAINE.



**BEGONIAS—Continued.****Prices of Begonia Gloire de Lorraine for Christmas Delivery.**

We shall have a fine large stock of exceptionally well-grown plants to offer at the holidays, which will be well hardened off and fully as well covered with bloom as the plants shown in the accompanying illustrations, at the following prices:

Fine large hanging baskets, \$2.50 to \$5.00 each; 7 and 8-inch pans, \$1.50 to \$3.00 each; 6-inch pots or pans, \$1.50 to \$2.00 each; 5-inch pots, 75 cts. to \$1.50 each; 4-inch pots, 50 cts. to 75 cts. each. Prices being according to the shapeliness, well furnished condition and general appearance of the plants.

**New Begonia, Light Pink Lorraine.**

This is a sport from the original type, which originated with Mr. Edwin Lonsdale, of Chestnut Hill, Pa. The plant is dwarfer and a ranker and better grower than the type, and the foliage is stronger, thicker and of a darker green, and stands shipment and ill-usage better than the type. The individual floret is larger, the color is a lighter shade of pink and is much preferred by many to the type. It has been quite largely grown for the Philadelphia market, and is preferred by the Philadelphia retailers to the original type because it stands better and longer under rough treatment in the stores.

**Prices:**

2-inch pots, \$15.00 per 100; 3-inch pots, \$30.00 per 100; 4-inch pots, October delivery, \$50.00 per 100.

**New Light Pink Lorraine for Christmas Delivery.**

We shall have quite a stock of this variety for Christmas; prices will be the same as for the regular variety.



BEGONIA TRIOMPHE DE LORRAINE.  
(See page 6.)

**Rex Varieties.**

We have one of the finest collections of this section in the country. Price from 2½-inch pots, \$6.00 per 100; from 4-inch pots, extra fine strong plants, \$8.00 per 100.

Beauty of Richmond,  
Edouard Paeynert,  
Enfant de Nancy,  
Grandis,  
Isabella Bellew,  
Kaiser Wilhelm,  
Lesoudsii,  
Magnifica,  
Mme. Le Boneq,

Mrs. E. Bonner,  
Mrs. A. T. Shepherd,  
Mrs. E. G. Hill,  
Mme. Treyne,  
Mrs. G. M. Richardson,  
Pres. Carnot,  
Queen of Hanover,  
Queen Victoria,  
Robert George,

Satin Blue.

**Miscellaneous Sorts.**

Vesuve, \$5.00 per 100.  
Incarnata Grandiflora, \$6.00 per 100.  
Candelabra, \$10.00 per 100.  
Perle Rose, \$5.00 per 100.  
Duchartii, \$8.00 per 100.  
Weltoniensis, \$6.00 per 100.

**Cyclamen Persicum.** Fine strong plants, grown from Lehnig & Winnefeld's best seed. From 3-inch pots, \$8.00 per 100.

**New Double Semperflorens.**

An entirely new departure in the Vernon type. Plants have vigorous, compact habits, are profuse bloomers, stands the sun perfectly and are among the finest bedding begonias we have. The flowers are miniature reproductions of the double tuberous begonia flower. In some of the varieties the flowers reach 2 inches and upwards in diameter; a very valuable addition to our list of bedding plants which we unhesitatingly recommend. They also make fine pot plants. Prices for strong plants, \$6.00 per 100.

**Antonin Daum.** Deep black green foliage, extra large, full bloom, shiny carmine, bright pink center.

**Emile Galle.** Flowers very large and full, borne in large panicles, 10 to 12 blooms open at a time, fine large truss; bright silvery pink; extra fine.

**Victor Prouve.** Strong stiff, compact habit, very double compact bloom, light pink with brilliant center.

**Boule de Neige.** Strong vigorous habit, large full bloom, pure white occasionally lightly tinted with pink; one of the very finest of the set.



**BEGONIAS—Continued.**

**Triomphe de Lorraine.** Habit dwarf compact; foliage deep green, profuse bloomer, flowers quite double, petals nicely imbricated; color of flowers and buds when opening bright scarlet center, changing to cherry carmine as blooms develop.

**Gloire de Montet.** Habit compact; bright green foliage; very free bloomer; flowers very double, opening a bright carmine, changing to clear pink at the center.

## CARNATIONS. Field-Grown Plants.



HOUSE OF GOVERNOR ROOSEVELT.

### Governor Roosevelt.

Most of our entire stock of field-grown plants for this fall's delivery have already been sold; we have, however, a magnificent stock of Gov. Roosevelt, which is in better condition than ever heretofore.

This is undoubtedly the finest and best selling crimson carnation that has thus far been placed upon the market. It is an elegant grower, a splendid habit; a free bloomer, and produces quantities of the best shaped and largest crimson flowers. We have fine large selected plants at \$12.00 per 100; \$100.00 per 1000.



## New Carnations.

Never since we have been growing seedling carnations have we been able to lay before our customers as fine a list of new varieties as we shall introduce this year. We have good stocks of most of the new varieties, but each year we are growing more particular about propagating novelties and, consequently, are not able to get as many cuttings from new sorts as has been the custom heretofore. Under this system we have concluded to place the price of our introductions at **\$12.00 per 100; \$27.50 per 250; \$55.00 per 500; \$100.00 per 1000.**

While we place our date of delivery as March 1st, we shall be able to deliver a limited number during the month of February. Our object in describing our new carnations in our fall price list is to enable our regular customers to place their orders early, and upon all such early orders we will ship a fair portion of the stock that we are able to produce for February delivery, and will fill the balance of the order with later deliveries; thus insuring each of our customers a fair proportion of early struck stock.

**J. H. Manley (certificated).** Much to our satisfaction this variety has outbloomed any scarlet carnation we have ever grown. The blooms average very large, nearly  $3\frac{1}{2}$  inches in diameter, and are borne on long, stiff, wiry stems, which spring from near the base of the plant. The color is a brilliant orange-scarlet, just the ideal shade that is wanted at the holidays. It is one of the best keepers and shippers we have grown, and has been a prize winner wherever shown. It is very fragrant, and the petals are nicely fringed. The foliage is of that rich glaucous green that every originator of carnations seeks to breed. The plants are free from disease, and it is a vigorous free grower and prolific bloomer. Last Christmas, we picked 500 blooms from about 70 running feet of 4-foot bench, and they sold on New York market at \$15.00 per 100, wholesale, and from that date onwards the bench continued to throw a grand cut of the finest scarlet blooms we have ever shipped to the New York market. Price, strong rooted cuttings, **\$12.00 per 100; \$27.50 per 250; \$55.00 per 500; \$100.00 per 1000.**

**New Variegated Carnation, VIOLA ALLEN (certificated).** One of the choicest seedlings we have ever grown. A clear porcelain white, delicately splashed and edged with pure clear rose-pink, richly charged with that spicy fruit-like odor so much desired in a carnation; bloom large and full and borne on magnificent long stems. It attracted the particular attention and admiration of the celebrated actress, Viola Allen, and is named for her, and was frequently used in her role of "Dolores," "In the Palace of the King." Among all flowers it is her decided choice and fitly represents one of the most admirable characters upon the American stage. At the Rose Show, at Waldorf-Astoria, it with Novelty attracted more attention and favorable comment than any other variety of carnation exhibited. It is superbly effective as a decorative flower, and there is enough color in it to give the effect of a clear delicate rose-pink under artificial light. In fact, it is grand everywhere and at all times. Its superb shade of color, rich yet delicate fragrance, and magnificent stems combine to make it the choicest variegated carnation in existence. It has a strong, healthy, vigorous habit,

is a free and easy propagator and an early very free bloomer, and one of the best of keepers and shippers. **\$12.00 per 100; \$27.50 per 250; \$55.00 per 500; \$100.00 per 1000.**

**New Harvard Crimson Carnation, HARRY FENN (certificated).** Magnificent crimson, just the Harvard color; very large, full symmetrical bloom poised on an extra long wiry stiff stem; almost as free as Maceo; fragrant and a good keeper and excellent shipper. **\$12.00 per 100; \$27.50 per 250; \$55.00 per 500; \$100.00 per 1000.**

**New Variegated Carnation, VIOLANIA.** (A sport from Mrs. G. M. Bradt.) Among the flowers of Mrs. Bradt frequent red and white sports appear. Cuttings of a white sport were saved, and when bloomed reverted toward the type, but with much less color in the marking. The plant is of the same habit, but a little more vigorous, and blooms slightly larger. The color effect is very pleasing, and the blooms are preferred on the New York market to those of Mrs. Bradt. Stock limited. **\$12.00 per 100.**

**New Yellow Carnation, GOLDEN BEAUTY (certificated).** Introduced 1901. Clear lemon-yellow slightly tipped with pink at edge of petals; strong very stiff stems  $2\frac{1}{2}$  feet or more in length. Produces fine 3 to  $3\frac{1}{2}$ -inch blooms with high full centers. This variety improved very much under last season's growing, and was easily the most profitable yellow we ever grew at the Cottage Gardens. It produced blooms the rival of Prosperity in size and upon longer and stronger stems. Owing to a small stock of plants we were unable to deliver in any quantity the past season. This season we have a full house, and will be able to furnish rooted cuttings in quantity at **\$10.00 per 100; \$75.00 per 1000.**

**New Fancy Carnation, NOVELTY (certificated).** Introduction of 1901. Very large finely formed round petaled blooms; almost the ideal form. Ground color lemon-yellow distinctly edged with deep pink; body of petal richly marked with ray stripes of same color making one of the most striking color combinations among all fancy carnations. Attracted marked attention wherever shown, and is in the greatest demand on the New York market. Habit somewhat slender—same as Maceo, and the most profuse bloomer of all the yellow carnations. We deem this the best fancy carnation we have thus far been able to offer. Rooted cuttings, **\$10.00 per 100; \$75.00 per 1000.**





BED OF GERANIUM PASTEUR, EXHIBITED AT PAN-AMERICAN EXPOSITION, BUFFALO, 1901.

## GERANIUMS—Novelties.

The novelties in geraniums this year contain several exceptionally fine bedding varieties, especially among the double pinks and scarlets. New geraniums that stand our climate are first-class property always.

### Scarlet Bedders.

**Chancellor** (Single). Enormous truss, brilliant scarlet, deeply veined. 25c. each.

**Eugene de la Croix** (Double). Splendid large truss, well filled with enormous double flowers borne on long foot stalks. The most brilliant scarlet of all. This variety we predict will have a splendid future. 50c. each.

**Puritain** (Double). Brilliant scarlet, enormous trusses borne on long rigid foot stalks; a very profuse bloomer; a grand variety. 35c. each.

**Puvis de Chavannis** (Double). Enormous round truss, very large well rounded bloom; brilliant deep scarlet; splendid sort. 35c. each.

### Pink Bedders.

**Bertha de Presilly** (Double). Fine large semi-double bloom, abundantly produced in large trusses, a magnificent fresh lively shade. 50c. each.

**Roty** (Double). Magnificent China Pink. Bright and lasting. Medium sized trusses freely produced, individual bloom very large semi-double; one of the best double pinks we have seen. 35c. each.

### Salmon Pink Bedders.

**Ed. Farina**. Fine large blooms in large trusses, clear salmon veined with copper. 25 cts. each.

**Honore de Balzac**. Fine large trusses of enormous round blooms; white slightly tinged with flesh with a large clear salmon center; a magnificent variety. 50 cts. each.

**M. Hamelin**. Large strong truss of pure salmon blooms, very pleasing. 25 cts. each.

**M. Vachoux**. Large blooms in large trusses, rich salmon flesh with clear orange center, upper petals lightly shaded with nasturtium; quite distinct. 25 cts. each.

### White Double Bedders.

**Fiancee**. Creamy white, large semi-double blooms borne on broad erect trusses; very profuse bloomer; strong vigorous habit. 25 cts. each.



**GERANIUM NOVELTIES—Continued.****Piquet Section.**

**Theophile Gautier** (Single). Brilliant deep carmine, with distinct white blotch on upper petals; petals heavily punctuated with brilliant deep carmine-crimson dots. The highest colored and most striking variety in the Piquet section. 35 cts. each.

**Baudelaire** (Single). Large truss, large bloom; clear rose with large white center; petals heavily dotted with deep crimson points; very striking and effective. 35 cts. each.

**Rosamond** (Double). Up to the present we have had only single varieties to offer in this section, but the present variety adds a pleasing feature to the Piquet section. Flower, large, semi-double, very free bloomer; color, pure deep rose with distinct white eye; petals heavily dotted with carmine. 50 cts. each.

**Carpeaux** (Double). Another distinct and pleasing sort; large semi-double bloom, flesh-white, heavily punctuated with deep carmine dots; very distinct. 50 cts. each.

**David d'Angers** (Double). Color bright fresh pink, with large distinct white blotch on upper petals, heavily dotted with brilliant carmine points; large bloom, good truss, very free bloomer. 50 cts. each.

**Aureole Section.**

**Camille Flammarion**. Large semi-double bloom, borne on strong footstalks; deep purplish pink, almost a dark carmine, center maculated with white; very distinct and fine. 50 cts. each.

**Cyclope**. Large blooms in fine trusses; deep violet veined with carmine, enormous very distinct white center; one of the finest sent out. 50 cts. each.

**Francisque Sarcey**. Fine large truss; distinct violet with extra large pure white center; very striking. 50 cts. each.

**Jules Michelet**. Very large perfect trusses, literally packed with flowers; fiery scarlet, upper petals maculated with pink at the base; a striking bedder. 25 cts. each.

**Le Fram**. Large semi-double bloom; blood red shaded with violet, which is maculated down to a pure white center: the most distinct of the set. 75 cts. each

**Standard Sorts  
for Immediate Delivery.**

We have a limited quantity of strong stock from 3-inch pots which we offer for immediate delivery.

**Alphonse Ricard**. \$4.50 per 100.

**Aquarelle**. \$4.00 per 100.

**Andrew Lang**. \$5.00 per 100.

**Albert Carre**. \$10.00 per 100.

**Albert Pottier**. \$10.00 per 100.

**Barbary Hope**. \$10.00 per 100.

**Beaute Poitevine**. \$4.00 per 100.

**Chas. Gounod**. \$4.00 per 100.

**C. W. Ward**. \$6.00 per 100.

**Countesse de Castris**. \$4.00 per 100.

**Countesse de Harcourt**. \$3.50 per 100.

**De La Vigne**. \$4.00 per 100.

**Francis Perkins**. \$4.00 per 100.

**Granville**. \$3.50 per 100.

**Gertrude Pearson**. \$4.00 per 100.

**Herrick**. \$6.00 per 100.

**Jean Remeau, J. B. Varrone, and John P. Cleary**.

\$4.00 per 100.

**Le Soleil**. \$10.00 per 100.

**La Gaulois**. \$10.00 per 100.

**Lafayette**. \$4.00 per 100.

**L'Aube**. \$4.00 per 100.

**Marie Fournier and Mme. Phillip Labrie**. \$4.00

per 100.

**Marq. de Castellane**. \$10.00 per 100.

**Mme. Blanche Jamet**. \$4.00 per 100.

**Mme. Rozaine**. \$3.50 per 100.

**Mme. Disbordes Valmore, Mme. Charlotte, Mme.**

**Barney, Mme. Landry, Mrs. Chas. Molin,**

**Marvel and Nydia, Picotee, Oliver**, \$4.00 per 100.

**Pasteur**. \$8.00 per 100.

**Richelieu**. \$4.00 per 100.

**Miscellaneous Greenhouse Plants.**

**Acalypha Godseffiana**. A very handsome Acalypha, suitable for bedding purposes; leaves a bright green broadly margined with creamy white. This is entirely different and distinct from all other Acalyphas, and is a first-class plant for greenhouse decoration and also for bedding, as it stands our climate perfectly. Undoubtedly will be received with great favor. 2½-inch pots, \$6.00 per 100.

**Impatiens Platypetala**. A snow-white Impatiens; flower large, with distinct pink eye; habit same as Sultana; a nice, clean-looking plant. 2 inch, 20 cts. each; \$15.00 per 100.

**Browallia Gigantea**, 2 inch, \$5.00 per 100.

**Coleus Thrysiodes**. Blue-flowering coleus. {A strong-growing, profuse-blooming, blue-flowered coleus. Recommended as a grand blue-flowered bedding plant, worthy of a thorough trial for this purpose, as a really good bedding plant of this color will be heartily welcomed. Also grown as a Christmas decorative plant. 3 inch, 50 cts. each.

**Panax Balfouri**, 2 inch, 25 cts. each.

" " " " 50 cts. "

**Russelia Multiflora**, 2 inch, \$5.00 per 100.

" **Elegantissima**, 2 inch, \$5.00 per 100.

**Miscellaneous Hardy Plants.**

**Golden Syringa (Philadelphus Aurea Nana)**. The best hardy golden-leaved shrub; we have specimen 4-year-old plants 2½ feet high, 24 inches in diameter, extra selected, 50 cts. each; as they run, 25 cts. each; 3-year-old bushy plants 24 inches high, 16 inches diameter, 20 cts. each.

**Polygonum Balduchianicum**. One of the best hardy perennial climbing plants that we have. The plant is a strong, vigorous grower and literally covers itself with a white mantle of thousands of racemes of snow-white grape-like flowers. It has attracted universal attention in Europe, and has been pronounced by the leading European horticultural authorities the very best perennial climbing plant in existence. Stock is yet very scarce. We offer strong field-grown plants at \$1.50 to \$2.50 each, according to size.



LEOPARD.

## New Orchid-Flowered Ivy-Leaved Pelargonium Leopard.

This is the most distinct novelty in the ivy-leaved section yet originated. It is absolutely distinct from any other variety. The flower is large, semi-double and borne in medium-size trusses. The color is remarkable, being fully as rich and distinct as an orchid. The ground is a clear lilac pink, the upper petals being heavily blotched with deep crimson and usually marked with distinct maroon dots. The variety is unique and fully as striking as many of the orchids, many people mistaking it for an orchid flower. This will make one of the most distinct basket plants in cultivation, and as it is as easily grown as any of the ivy-leaved geraniums it will be valuable for cut blooms, as the flowers produce the same color effects as are produced by using rare orchids. The blooms are good keepers, and will last several days after cutting. The habit is exceptionally strong and vigorous, and it flowers abundantly through the winter season.

After growing this variety another season, we are more impressed than ever with its commercial value.

Fine strong plants, from 2½-inch pots, for February delivery, 25 cts. each; \$2.50 per doz.; \$15 00 per 100.

## ROSES.

### Crimson Ramblers for Easter Forcing.

We have grown a large fine stock of three and four-year old field-grown plants which have been several times transplanted in order to insure a vigorous root system when lifted. Extra fine stock for Easter forcing.

Strong plants, canes 3 to 4 feet long . . . . .	\$25 00 per 100
Extra strong plants, canes 4 to 6 feet long . . . . .	50 00 "
Extra large selected plants, with four or more canes, 5 to 6 feet long . . . . .	75.00 "

*Parties wishing to place large orders are requested to write for special prices.*

<b>Psyche or Pink Rambler.</b> Good 1-year-old field-grown plants,	\$15.00 per 100.
<b>Wichuraiana Rose, Dorothy Perkins,</b> 3 years,	10.00 "
" " <b>Helena,</b> 3 years,	10.00 "

*All our Roses are strong field-grown plants.*

### New Hardy Rose, Soleil d'Or.

**Soleil d'Or.** The first of a new race originated by M. Pernet-Ducher, and styled *Pernetiana*; variety SOLEIL D'OR. This rose is a cross between the Persian Yellow and the H. P. Antoine Ducher. It retains much of the character of the Persian Yellow, the wood being reddish in color; the thorns very fine; the foliage more ample and set more closely, of a bright clear green. Altogether it forms a totally new section, different from any at present in commerce. Like the Persian Yellow, it is perfectly hardy. Robust and very vigorous, it makes plants about three feet high, branches straight and fairly heavy; buds conical in shape, of a lovely yellow, the flowers when expanded being large, very full and rounded, center petals nicely incurved, of a superb color, varying from gold and orange to reddish-gold, and shaded with nasturtium red. The open flower is seven to nine centimeters in diameter. Has been awarded 10 gold medals or first prizes, among them First Premium at the Universal Exhibition, Paris, 1900. Price, strong field-grown 2-year-old plants, for propagating purposes, \$1.50 each.



# PELARGONIUMS.



We have largely increased our collection of this beautiful plant by adding a number of new varieties, which have proved a very distinct advancement upon the sorts we have heretofore been able to offer. The improvement in the quality of the different varieties that we have found suitable for cultivation in this climate is marked, and has increased the demand for these plants to such an extent that we are devoting a house to their cultivation and propagation. Our collection is second to none on this continent, and comprises all the best standard sorts and a number of novelties of decided promise. Our plants will be ready to ship on the 1st of February from 3-inch pots, and will be fine, strong, clean stock.

## New and Scarce Varieties.

15 cts. each; \$10.00 per 100, except where otherwise noted.

**Adele Brandt.** Round fluted flowers, deep carmine-rose edged, with white center, upper petals feathered crimson. 25 cts. each.

**Bertha Wagner.** Rose-pink, broad white band, center white, upper petals feathered crimson.

**Dodo.** Deep red, suffused with violet, 25 cts. each.

**Don Quixote.** A French variety. 25 cts.

**Ernest Legouve.** A fine new French sort. 25 cts. each.

**Persimmon.** A fine new French sort. 25 cts. each.

**Werther.** A fine new French sort. 25 cts. each.

**Larroumet.** A fine new French sort. 25 cts. each.

**E. G. Hill.** An improved Victor; splendid.

**J. B. Boland.** Rosy-salmon, black blotch on upper petals, surrounded with fiery crimson.

**Gloire de Tours.** A fine new French sort. 25 cts. each.

**Lillie Helms.** Ground color white, center of petals shaded lavender pink, upper petals feathered with carmine.

**Mrs. W. Wright.** Lovely rose fading to blush-crimson, maroon feather on upper petals.

**Mrs. E. H. Childs.** Deep rose-pink, pure white margin around each petal.

**Mrs. O. W. Childs.** Large round fluted flowers, pure self-rose pink, an exquisite shade.

**Ruth.** Light shade flesh pink, shaded violet upon petals, blotched rosy carmine, center of flower pure white.



**PELARGONIUMS—Continued.****Standard Varieties.**

\$8.00 per 100; \$75.00 per 1000, except where otherwise noted.

**Anita.** Upper petals brightest pink; deep maroon crimson blotch, edged white on lower petals: splendid.

**Blue Mabel.** Upper petals brilliant dark maroon, lower petals rich shade of plum, center bright and white; fine.

**Beauty of Oxtou.** Upper petals rich maroon, darkly blotched; under petals dark crimson with light centers; all petals margined with white; splendid.

**Countesse.** Bright cerise; dark blotch on upper petals, pure white throat; very striking.

**Capt. Raikes.** Bright red; light center; heavy maroon blotches on upper petals.

**Dorothy.** Rosy-salmon; dark maroon blotches on upper petals.

**Duchess of Fife.** Rich rosy red with white margin; margin of petals much crimped and fringed; fine.

**Empress of Russia.** Snow-white; upper petals blotched dark maroon crimson; fine.

**Edward Perkins.** Bright orange scarlet; dark blotch upon upper petals.

**H. M. Stanley.** Bright rosy crimson; upper petals shaded scarlet and heavily blotched.

**Ime. Thibaut.** White upper petals, blotched crimson lake; grand sort.

**Mrs. R. Sandiford.** Grand double white large bloom; beautifully ruffled around edges; fine.

**Marie Malet.** White; maroon crimson blotches on all petals; fine.

**Princess May.** Delicate salmon rose; beautiful maroon blotch on two upper petals; fine.

**Sandiford's Surprise.** Fiery red; large black blotch surrounded with pure white band,

**Sandiford's Best.** Pure clear rose-pink, with wide pure white band and pure white throat.

**Sandiford's Wonder.** Pure white semi-double flower, sometimes shows small maroon spot.

**Victor.** Bright cherry pink; white at base of petals; deep crimson blotch on center of each petal; fine.

**Pansy Flowered Section.**

**The Bride.** Literally covered with a mass of delicately colored rose-pink and white flowers; both foliage and flowers quite fragrant; beautiful.

**Mrs. Loyal.** Completely covered with richly colored pansy-like flowers from March to July 1st. Splendid habit; grows like a weed. We sell this variety by the thousands.

**PEONIES.****NEW JAPANESE PEONIES.**

The old-fashioned large crimson Peony of our grandmothers' days always attracted attention and brightened the old-fashioned gardens with a brilliant flash of color. Coming at a season when large decorative plants are scarce, they will fill the want completely with their enormous showy, fragrant blooms. Of late years the Officialis section has been so improved that we are now able to offer sterling varieties, ranging from almost a white, a brilliant rose pink, and a deep crimson pink, to the well-known original color of crimson. In the all-absorbing effort to produce flowers in winter, florists have overlooked the many useful plants which would make their premises attractive in spring and summer and prove a source of welcome income. The enormous, fragrant and handsomely colored Peonies will prove striking attractions to any florist's grounds, and their magnificent cut blooms are as effective in June and July as the Chrysanthemum is in autumn.

**Officialis Section.**

**Roseum Superbum.** Opening clear rose-pink and maintaining the color at maturity. A grand new Japanese variety, by all odds the best of the Officialis section, produces magnificent perfectly double blooms six to eight inches in diameter. It is the earliest of all Peonies and is invaluable for cut blooms, the blooms bringing the highest price of any peonies on the market. Plant fully as strong, vigorous healthy grower as the old crimson Officialis. Strong, American-grown roots, \$3.50 per doz.; \$30.00 per 100.

**Mutabilis,** or white Japan Peony. Fine large bloom, opening pale flesh, finishing cream or bluish white. It is the earliest white Peony we have and is very

desirable on that account. Same habit as Roseum Superbum. Fine American-grown roots, \$3.25 per doz.; \$25.00 per 100.

**Roseum fl. pl.** The well-known deep pink variety. Almost the color of the American Beauty Rose; enormous blooms. Very double and full; comparatively scarce. American-grown roots, \$2.00 per doz.; \$15.00 per 100.

**Rubrum fl. pl.** The well-known deep crimson Peony that stood so proudly in our grandmothers' gardens. One of the most striking plants for herbaceous planting. We have a fine large stock of choice American-grown roots. \$1.50 per doz.; \$10.00 per 100.



**PEONIES - Continued.**

NEW PEONY OFFICINALIS ROSEUM SUPERBUM.

(¾ natural size.—See page 12.)

**NEW CHINESE PEONIES.**

This magnificent member of the family of commercial florists' flowers has kept full pace with the general floriculture improvement. The range of color is unsurpassed; the flowers have attained immense proportions, some of them 9 inches and upward in diameter. The habits have been improved so that stems  $2\frac{1}{2}$  to 3 feet, sufficiently strong to properly support the immense blooms, can now be cut. There is one beauty about the Peony, and that is, the stock once purchased and planted in a suitable spot continues to increase steadily each year, and will pay a handsome annual profit in the way of an enormous crop of magnificent, deliciously fragrant blooms that are unsurpassed for decorative purposes. Our list of varieties is unequalled and contains the very finest sorts in existence.



## PEONIES—Continued.

## Scarce Varieties.

**Albasta.** Snow white, with an occasional red spot; extra fine large sort; splendid habit. 75 cts. each.

**Cytheri.** Pure white; fine grower. 75 cts. each.

**Duke of Wellington.** Creamy pinkish center with snow white guard petals; enormous blooms; freely produced; habit ideal; firm long stiff stems; splendid cut bloom; very healthy strong grower; very fragrant. \$3.50 per doz.

**Elie.** Fine rose; extra large sort, fine habit; very valuable. 75 cts. each.

**Festiva Maxima.** Snow-white with carmine spots at base of petals. Magnificent full double blooms; grand habit; vigorous healthy grower; grand stems; fragrant. One of the most valuable of the white section. \$6.00 per doz.; \$40.00 per 100.

**Gigantea.** Clear rose-pink; enormous bloom on very long stem; grand for a cut bloom; as effective in decorations as the finest Chrysanthemums. 75 cts. each; \$5.00 per doz.

**Humei.** Purplish rose or deep pink, very showy large full bloom, rich cinnamon fragrance; late bloomer, holding blooms a long time. \$1.00 each.

**Humea Alba.** Rosy white, almost the shade of Day-break Carnation; a superb flower, very fragrant; a scarce sort. \$1.00 each.

**Mme. Breon.** Rosy pink, yellow center, changing to white; one of the best sorts we have. \$1.00 each.

**Mme. Zoe Calot.** Bright red, turning lighter with age; very fragrant medium-sized blooms, freely produced; blooms hang on a long time; robust, vigorous grower. 75 cts. each.

**Queen Victoria.** Flesh white, center full and compact with red blotch, fine broad guard petals; a grand sort. 50 cts. each; \$5.00 per doz.

## CHINENSIS SECTION.—Standard Varieties.

**Achillia.** White; fine bloom, \$3.25 per doz; \$25.00 per 100.

**Lohengrin.** Clear pink; extra large bloom; strong habit; free bloomer; healthy, hardy vigorous grower. \$2.00 per doz.; \$15.00 per 100.

**Louis Van Houtte.** Very dark crimson; very fragrant full double bloom; profuse bloomer; dwarf, healthy vigorous habit. \$3.50 per doz.; \$25.00 per 100.

**Mont Blanc.** Creamy yellow center; snow-white guard petals; extra strong, healthy vigorous habit; enormous bloom on grand strong stems. One of the most valuable and showiest in the collection; fragrance, pronounced and lasting. \$3.50 per doz.; \$25.00 per 100.

**Pink Beauty.** Clear soft shade of pink; very vigorous healthy grower; profuse bloomer; fine stems; easy propagator. \$2.00 per doz.; \$15.00 per 100.

**Pulcherima.** Light pink with dashes of darker colors on inner petals; fine grower; free bloomer. \$2.00 per doz.; \$15.00 per 100.

**Paganinni.** Light pink guard petals with full white center; fine strong grower; free bloomer; good shipper and keeper. \$3.50 per doz.; \$25.00 per 100.

**Queen Emma.** Bright pink; full bloom; vigorous grower; free bloomer; strong long stem. \$2.00 per doz.; \$15.00 per 100.

**Thorbeckii.** Large dark pink bloom; good habit; profuse bloomer; good cut flower variety. \$3.00 per doz.; \$20.00 per 100.

## Hardy Herbaceous Plants.

## Strong Field-Grown Stock.

**Pyrethrum Roseum Hyb. Grandiflorum** (Novelty). A marked improvement on P. Roseum; flowers often four inches in diameter and of pleasing shades, running from light rose to deep carmine. 25 cts. each.

**Aquelegia. Californica seedlings.** \$6.00 per 100.

“ **Chrysanthemum, fl. pl.** \$8.00 per 100.

**Coreopsis. Lanciolata Grandiflora**, strong clumps, \$6.00 per 100.

**Delphinium Cashmerianum.** \$6.00 per 100.

“ **Chinensis**, blue. \$6.00 per 100.

“ **Nudicaule.** \$6.00 per 100.

“ **Formosum.** \$6.00 per 100.

**Digitalis Monstrosum.** \$6.00 per 100.

**Eulalia Gracillima**, strong clumps. \$6.00 per 100.

“ **Zebrina**, strong clumps. \$6.00 per 100.

**Helianthus Maximilliana.** \$6.00 per 100.

**Helenium Grandicephallum Striatum.** \$6.00 per 100

“ **Autumnale Superba.** \$8.00 per 100.

**Heleopsis Pitcherana.** \$6.00 per 100.

**Iris. Mme. Chereau.** This Iris is a really valuable spring flower for florists' use as cut bloom. The flower is a clear porcelain white, delicately edged with brilliant blue. It is a comparatively scarce variety, but we have worked up a large stock. \$6.00 per 100.

**Lobelia Cardinalis Queen Victoria.** Brilliant scarlet blooms, dark purple foliage; magnificent. \$6.00 per 100.

**Rudbeckia, Golden Glow.** \$3.00 per 100.

“ **Newmanii.** \$6.00 per 100

**Anemone Jap., Lady Ardilaun.** \$8.00 per 100.

“ “ **Whirlwind.** \$8.00 per 100.

“ “ **Rosea.** \$3.00 per 100,

“ “ **Elegans.** \$8.00 per 100.



## Hardy Perennial Phlox.

The improvement in this family of magnificent hardy plants, during the past ten years has been wonderful. We now have varieties covering almost every shade of color with flowers ranging from 1 to 1½ inches in diameter grown in immense panicles 8 to 10 inches across. The habits are also much dwarfer and more compact than the old sorts; some of the varieties do not grow to exceed 12 inches in height, and are literally covered with enormous blooms. Wherever possible we will deliver strong field-grown roots. As soon as our field-grown stock is exhausted, balance of the orders will be filled from 2-inch pots. The list of varieties we offer is a selection from about 200 varieties covering the best of standard sorts as well as the introductions of recent years. Every florist who has an opportunity to work up a trade in hardy herbaceous plants should not neglect to secure a good stock of the newer varieties of Hardy Phlox.

### New and Scarce Varieties.

25 cts. each; \$2.50 per dozen, except where otherwise noted.

**Argon.** Rosy-cerise, deeper eye, large flower, large truss; fine bloomer.

**Alhambra.** Deep rose, white eye, large flower, fine large truss, good grower, a nice soft pleasing shade.

**Alliatre.** Good clear white, large flower, large truss, fine grower, medium height, 15 inches; very free.

**Brantome.** Deep bright carmine, large bloom, fine large truss, good grower, late.

**Coquillcot.** Brilliant cherry red with deeper eye. Tall, slender grower with large fiery trusses; one of the most distinct of all and a splendid sort for permanent planting among low-growing shrubs; always a scarce sort. 35 cts. each; \$3.00 per dozen.

**Eclaireur.** Bright violet purple, fine large bloom, good truss, very bright; one of the choicest sorts.

**Esclarmonde.** Rosy violet, deep crimson eye, distinct white edge, immense bloom, fine truss; very striking.

**Etna.** Deep carmine purple, dwarf habit, brilliant and striking.

**Flambeau.** Deep brilliant cherry red, brilliant scarlet crimson eye, fine grower; one of the most brilliant and striking of all.

**Girondin.** Cherry red, shading to brilliant carmine, crimson eye, large bloom, large truss, fine habit; striking and showy.

**L. C. Hacquet.** Deep brilliant violet purple, deepest colored Phlox we have; good grower, very free; fine for contrast.

**F. Antoine.** White ground with large violet eye, immense bloom, fine truss; good grower.

**Joconde.** White, shaded with violet, with large, distinct, purplish crimson eye; very striking.

**Le Chemeneaux.** Large perfect blooms, fine trusses, white ground, with pinkish gray mottles with light pink eye; fine.

**Le Cygne.** Creamy white, fine truss, dwarf habit, good grower; splendid white sort.

**La Neige.** Snow white, dwarf habit, immense truss, splendid grower; best dwarf white.

**Colibri.** White ground, overlaid with large eye of purplish rose, deepening towards the center; grand dwarf habit, magnificent bloomer; immense truss; one of the very best among the dwarf sorts.

### Standard Varieties.

\$1.50 per dozen; \$10.00 per 100, except where otherwise noted.

**Brilliant.** Deep salmon pink, crimson eye, fine dwarf habit; very free.

**Civoli.** Cerise pink, crimson eye, fine habit; dwarf and very free.

**Pantheon.** Salmon rose, fine large bloom, deep eye.

**Lumineaux.** Deep salmon rose, deep carmine eye, surrounded with distinct white aureole; early and a general favorite with everyone.

**Parachute.** Violet, overlaying a white ground with a deep violet eye; large truss, very distinct and striking.

**Esperance.** Immense perfectly round bloom of great substance borne in large round trusses which completely cover the plant; color clear rose pink with large white eye. We consider this the finest of all the pink sorts. 20 cts. each; \$2.00 per doz.; \$15.00 per 100.

**Montagnard.** Brilliant crimson, deeper at center; finest of its color.

**Fernand Cartier.** Deep cherry scarlet, distinct crimson eye, immense bloom and truss; one of the finest Phloxes we have. 20 cts. each; \$2.00 per doz.; \$15.00 per 100.

**Amphytrion.** Immense bloom, grand truss, clear white ground overlaid with lilac rays from center; very striking; a grand sort.

**Lothaire.** Clear deep rose, large carmine eye, immense truss, distinct and pleasing; a magnificent sort.

**Cross of Honor.** White ground with a distinct Maltese cross of violet pink; very free.

**Mary Stuart.** Almost pure white, shading to Day-break pink at center; earliest bloomer of all; long flower spikes, glossy green foliage; exceptionally hardy and vigorous. \$6.00 per 100.

**Miss Lingard.** White, with distinct soft pink eye; very early bloomer, following Mary Stuart closely, half dwarf habit; very free; makes a beautiful bed; remains a long time in bloom. \$6.00 per 100.



